Welcome to Roche CustomBiotech
Working shoulder to shoulder to make your vision a reality
We are CustomBiotech from Roche
In your operations, behind your decisions, powering your products

You are driving a paradigm shift. Scientific and technological advances emerging from creative companies across the globe are transforming the way we look at disease and breaking down boundaries for treatment. The untapped potential in these innovations is accompanied by many challenges. How do you secure a supply chain in a global landscape? How do you ensure compliance in a demanding regulatory environment? How do you remain competitive in a fast-paced market? Now more than ever, business success hinges on finding suppliers, collaborators, and other partners who understand your needs and allow you to focus on what matters.

What if all of those partners were one single ally — a market leader with decades of experience in biotechnology and in vitro diagnostics standing shoulder to shoulder with your team?

Welcome to Roche CustomBiotech.
Security

Trust us to handle your project with care

Set your mind at ease

Our global reach and state-of-the-art manufacturing mean a secured supply of products and services to drive your business forward, when and where needed. Our stringent standards mean lot-to-lot consistency in narrow specifications so your products meet regulations. Our solutions mean streamlined workflows and traceable quality to strengthen your operational performance.
How do you secure your operations?

Placing your product in the hands of customers means building a value chain that is robust to fluctuations of a global economy and manufacturing decline. We commit to bolstering your operations with stability, quality, and compliance at every step, so you deliver your best product. Operating under stringent quality standards, we offer raw materials and assay components with proven lot-to-lot consistency in narrow specifications. With global reach and state-of-the-art manufacturing, we ensure that these components are always available to supply your operations and power your products. With expertise and innovative solutions, we help leverage that quality through your manufacturing and into your final product.

Each one of our deliverables – whether material, assay component, or service – is designed and manufactured to make your production processes meet strict regulatory requirements and enable tracing problems back to their source. This is the same premise that underlies our own manufacturing. The narrow specifications of our raw materials and assay components are the result of a controlled and transparent workflow on our own manufacturing floors. Furthermore, the services we offer to support your compliance with quality and safety criteria emerge from our own experience in achieving the highest production standards.

What does Security mean for you?

» Assurance that your production builds on the best input materials to achieve and maintain regulatory compliance.

» Long-term commitment to support the growth and evolution of your manufacturing so you remain competitive.

» Worldwide reach so we are there where you need us to secure your operations and the quality of your products.
Count on great ideas that work
Roche pioneers advances in industry because we have creative power and first-class testing grounds for innovation. From research and development to manufacturing and logistics, our experts and facilities cover an unparalleled spectrum of skills and technologies to explore any idea. What emerges is a broad product portfolio proven and ready to drive your business forward.

Innovation
We look for new ideas, so you can look for new opportunities
How do you remain competitive?

Biomedicine and biotechnology have advanced in strides since the turn of the century and show no signs of slowing down. Translating advances into workable solutions, however, takes time and a thorough understanding of potential applications. The courage to push boundaries is a hallmark of creativity at Roche. Moreover, ideas become reality in our world-class infrastructure where knowledgeable interdepartmental teams design, test, and optimize solutions.

As a long-standing pioneer of the diagnostics and pharmaceutical industry, we have an unparalleled network of experts and technical specialists covering every aspect of research, development, and manufacturing. Their work transforms market intelligence into innovations that catalyze breakthroughs in the development and production of biomedical and biopharmaceutical solutions. Benefit from our unceasing drive to improve manufacturing and products. Incorporate the knowledge and experience of our teams into your own operations. Whatever your competitive need, you set the standards and we help you reach them with answers that are proven and ready to be integrated into your business.

How does our Innovation grow your business?

› Remain at the forefront of industry standards by using unique products based on cutting-edge technologies.

› Rapidly adapt to changes in technologies, procedures, and regulatory requirements with tools that are proven and ready for use.

› Work with an industry leader to define and meet your competitive needs.
Invest time and resources into what you do best
For everything else, rely on us. With customized development, manufacturing, labeling, packaging, and filling of components, we streamline the path of your product to market. To meet unique specifications, we adapt standing products or co-develop new ones. Whatever your goal, leverage our capacity to deliver solutions that fit your business.

Customization
Looking for a really tailor-made solution?
How do you meet your specific needs?

No two companies are alike. Thus, support for your business should offer solutions that meet your specific needs. As your partner, we recognize the unique constellation of processes and features underpinning the value of your product. As problem solver, we evaluate your needs with the same entrepreneurship that drives your team and the wisdom that only an industry pioneer like Roche can offer. From customized filling and labeling of assay components or matched scales for raw materials, to complex requests requiring adaptations or development, our support fits your business so you do not waste time or resources.

Our operational infrastructure has the capacity, expertise, and built-in flexibility to adapt to your needs. Skillful production teams manage wide-range scalability and dedicated filling and labeling. Logistics experts coordinate seamless and timely delivery worldwide. Product experts adapt or develop solutions to meet your needs, while knowledgeable project managers synchronize efforts to deliver results within set timelines and budget. Rely on us to take care of the details.

What can you expect from Customization?

- Whichever your manufacturing scale or throughput, we deliver the right filling, packaging, and labeling of components.
- Whatever your specific needs, we adapt products and help you implement them to drive your business forward.
- Whenever unique solutions are needed, we support you in co-developing the right answer.
Tackle problems with a smart ally
Over decades, we have confronted the same challenges you face as a diagnostics or pharmaceutical manufacturer. That experience and knowledge enables us to anticipate and overcome roadblocks. From business and regulatory issues to production troubleshooting, we help safeguard your operations and market standing with fast answers to problems, anytime and anywhere.
How do you anticipate and overcome roadblocks?

Whether an established company or a rising startup, the landscape of the biotechnology and diagnostics market is challenging to navigate. We know because we have also faced those challenges. Anticipating roadblocks and responding quickly and appropriately is essential. As your ally, we bring the market acuity and expertise of Roche to your management decisions. So when you tackle problems, you do it backed by decades of leadership in biotechnology and in vitro diagnostics. Our worldwide network of customer support experts are standing by with actionable answers to your questions. Whether business strategy, regulatory compliance or production troubleshooting, we help safeguard the continuity of your operations and the value of your product.

The impact of our service stems from our unique position as a gateway to Roche Pharmaceutical and Diagnostics. Insights from overcoming hurdles and improving diagnostic and pharmaceutical products trigger new ideas for solutions and services that benefit you, our customer.

Experienced Roche teams guide our efforts to help eliminate bottlenecks and streamline your manufacturing. Coupled with our global reach, our solutions help you build meaningful answers to today’s most pressing healthcare needs.

Where can outstanding Service make a difference?

» Make informed decisions and anticipate market changes with unique insights from specialists who know and understand the industry landscape.

» Troubleshoot problems with a team of experts who are passionate about solutions to find the right corrective action.

» Count on our global customer support to answer questions wherever your business is, or wherever it will go.
Broad spectrum of products for your industry
Your need – our solution
The Roche CustomBiotech Team

Your gateway to the worldwide Roche network
Roche CustomBiotech global headquarter Penzberg
A site for research and development with international impact

Our facility in Penzberg is one of the largest and most productive biotechnology centers in Europe. With an unusual setup where diagnostics and pharmaceutical know-how merge under one roof, Penzberg is a multidisciplinary incubator of novel technologies for production and automation processes, and a state-of-the-art manufacturer of high-quality raw materials and biotechnology products.

› Over 5000 people working everyday with a passion for solutions.
› Over 50 years of experience in Biotechnology and entrepreneurship.
› Cutting-edge research, development and manufacturing infrastructure.
› A Roche powerhouse of knowledge and expertise.